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## LaGrange College

### Course Catalog - Entrepreneurship

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#### **B.B.A. with a Concentration in Marketing and Entrepreneurship - B.B.A. with a Concentration in Marketing and Entrepreneurship**

**Type:**Major

The Department of Business is committed to providing degree programs that will prepare students to thrive in the corporate arena, in mission-based enterprises, or as entrepreneurs. Program faculty support the college-wide student learning outcomes of communication, critical thinking, creativity, and connectivity through a series of courses that develop an increasingly nuanced understanding of the complexities of business. Marketing and Entrepreneurship is a concentration offered within the Business Program that prepare students who wish to pursue corporate careers with a focus on the increasingly important world of marketing and media, or students who envision being the founder/CEO of their own business in either a corporate or nonprofit enterprise.

A student seeking to earn a BBA with a concentration in Marketing and Entrepreneurship must satisfy the Gateway (pre-major) courses, complete the Business Common Core, and 18 hours of concentration courses. In addition to satisfying the Gateway courses, potential majors must have an overall GPA of 2.50 on a 4.0 scale.

Once a student has been accepted into the BBA program, all classes must be completed with a C- or higher to count toward the department's graduation requirements. A student who earns less than a C- in a major course will need to repeat the course in a subsequent semester.

A Business major whose overall or major GPA falls below a 2.50/4.00 may be placed on departmental probation and will be expected to work closely with the faculty advisors to develop a strategy to return the GPA to the expected level.

Students pursuing a Bachelor of Business Administration degree must complete 45 semester hours of major coursework beyond the general education (Ethos) requirement of 44 hours and the nine hours of pre-major Gateway courses. Students will complete the total required 120 hours as follows:

Core Requirements	44 hours
Gateway Courses (pre-major)	9 hours
Common Business Core	27 hours
Concentration Core	18 hours
General Electives	22 hours
Total	120 hours

### Gateway Courses and Common Business Core

The required courses in the Gateway (pre-major) Common Business Core sequence include the following:

<a href="#">ACCT 2211</a>	<a href="#">ACCT 2212</a>	<a href="#">ECON 2200</a>
<a href="#">FNCE 3353</a>	<a href="#">MATH 1114</a> or <a href="#">PSYC 2298</a>	<a href="#">MGMT 2200</a>
<a href="#">MGMT 3312</a>	<a href="#">MGMT 3370</a>	<a href="#">MGMT 3385</a>
<a href="#">MGMT 3393</a>	<a href="#">MGMT 4451</a>	<a href="#">MRKT 3380</a>

### Concentration Courses

#### Marketing and Entrepreneurship

Students choosing the Marketing and Entrepreneurship concentration must complete:

- [ENTR 3000](#) Entrepreneurship and Innovation
- [ENTR 4100](#) Entrepreneurship Lab
- [ENTR 4200](#) Social Entrepreneurship
- [FNCE 4000](#) Entrepreneurial Finance
- [MRKT 4435](#) Social Media and Branding
- [SPMG 3100](#) Sports Marketing or [MRKT 4480](#) Advanced Marketing

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### Entrepreneurship - Minor in Entrepreneurship

**Type:**Minor

Students who have an entrepreneurial mindset - who think "I might want to own my own business someday" - will benefit from the minor in Entrepreneurship. The five courses provide an introduction to the functional areas of business and then focus on helping students develop the tools to plan and launch a successful enterprise.

- [MGMT 2200](#)
- [ENTR 3000](#)
- [ENTR 4100](#)

- [ENTR 4200](#)
  - [FNCE 4000](#)
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## **ENTR 3000 - Entrepreneurship and Innovation**

This course provides students with an understanding of the vital role played by entrepreneurship in today's economy, guiding them through the different stages of the entrepreneurial process, and helping them in developing a basic toolset necessary to plan and launch a new business. The course will have a special focus on creativity and innovation and students will explore both conceptual and practical frameworks for improving the flexibility and originality of their thinking and pursuing innovation.

**Grade Basis:** AL

**Credit hours:** 3.0

**Lecture hours:** 3.0

**Prerequisites:**

- [ACCT 2211](#) - Principles of Financial Accounting
- [ECON 2200](#) - Principles of Economics
- [MGMT 2200](#) - Foundations in Business

**Restrictions:**

- Offered in spring semester
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## **ENTR 4100 - Entrepreneurship Lab**

This is a project-based course where students will have the opportunity to test their entrepreneurial skills through an experiential learning approach. In this laboratory students will be guided through their selected business venture experience to complete a number of supervised experiential learning activities related to entrepreneurship. Topics including opportunity recognition and assessment, networking, SEO and social media marketing, are interspersed with regular visits from both seasoned and developing entrepreneurs who are willing to share their experiences.

**Grade Basis:** AL

**Credit hours:** 3.0

**Lecture hours:** 3.0

**Prerequisites:**

- [ENTR 3000](#) - Entrepreneurship and Innovation

**Restrictions:**

- Offered in spring semester
-

## **ENTR 4200 - Social Entrepreneurship**

This capstone course builds on the principles of entrepreneurship studied in ENTR 3000. It explores ways to couple business acumen with vision and creativity to solve problems through the development of sustainable mission-based enterprises. Case study analysis, examination of exemplar agencies, exploration of corporate intrapreneurship initiatives, and conversations with established innovators and entrepreneurs are integral to the course.

**Grade Basis:** AL

**Credit hours:** 3.0

**Lecture hours:** 3.0

**Prerequisites:**

- [ENTR 3000](#) - Entrepreneurship and Innovation

**Restrictions:**

- Offered in spring semester
- must have senior standing

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**LaGrange College**

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